

The Exit Plan: Retire with Strategy, not stress



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# Milestones that Shape Your Retirement

### Age 50 - Catch-Up Time

Start putting more into retirement accounts like your 401(k) or IRA. The IRS gives you a boost with higher contribution limits once you hit this milestone.

### Age 55 - Exit Early, Skip the Penalty

Retiring from your job? You might be able to take money from your 401(k) without that nasty 10% penalty. (Still taxed, though—because Uncle Sam never forgets.)

### Age 591/2 - IRA Freedom

You're now allowed to pull from your IRA penalty-free. Just remember: Traditional IRA withdrawals = taxable income. Roth IRAs? Tax-free if you've held it at least five years.

### Age 62 - Social Security Starter Pack

You can begin collecting Social Security now—but it'll be reduced. Think of this as the appetizer, not the full entrée.

### Age 65 - Welcome to Medicare

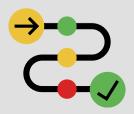
Your golden ticket to Medicare opens up. Sign up in the 3 months before, the month of, or the 3 months after your birthday to avoid late penalties.

### Age 70 - Max Out Social Security

Holding off on claiming Social Security until now gives you the biggest benefit. After this age, delaying longer doesn't earn you more.

### Age 73 - Time for RMDs

Required Minimum Distributions (RMDs) kick in for most retirement accounts. You've got to start withdrawing, even if you don't need the money—yes, really.



# Retirement Planning Shouldn't Be Complicated... But It Often Is...

Between taxes, inflation, longer lifespans, and healthcare costs—it's a lot. That's why we offer a streamlined, personalized approach to help you:

- · Stretch your savings to last a lifetime
- · Reduce taxes on your retirement income
- · Pass wealth to loved ones more efficiently

# Solutions That Keep It Simple & Safe

Fixed Indexed Annuities

A predictable income stream with minimal risk. Some even offer guaranteed lifetime income.

Life Insurance

More than just a death benefit—modern policies can help you access cash during life, or cover costly medical events with living benefits.

# **Retirement Questions We Help You Answer**

- When can I realistically retire?
- What's my income gap—and how do I fill it?
- When should I take my Social Security?
- I am subject to Medicare IRMAA, how can I reduce that monthly amount?
- Should I consider an annuity or life insurance?
- How do I protect against outliving my money?
- What's the best way to leave a legacy?

Ready to map out your retirement strategy? Send us un email Info@KMbenefits.com Medicare & You: What to Know

Medicare can be a maze. There are Parts A, B, C, and D... and don't even get us started on Medigap...

### We help simplify:

- Enrollment timelines
- Coverage gaps
- Choosing between Medicare Advantage & Medigap
- · Coordinating Medicare with other retirement income
- Medigap Open Enrollment
- We connect you to a local Medicare broker who can shop your options with you at no cost.

Long-Term Care: Don't Let It Sneak Up On You. 70% of people over 65 will need long-term care. It's costly, and Medicare doesn't cover most of it.

### **Our Solutions:**

- Long-Term Care Insurance options
- Do you need Long-Term Care Coverage? (not everyone does)
- Hybrid products that offer flexibility
- · Strategies to avoid being a burden on loved ones

Need Help? Scan Now to Book a No-FEE Retirement Strategy Session Today!



Social Security Planning: Timing Matters Your benefit isn't just a monthly check it's a major retirement asset.

# We guide you through:

- When and how to file
- Maximization income strategies
- · Spousal & survivor benefits
- Tax coordination with other income sources



At KM Insurance Planning, **we never charge fees** for our services—ever. We believe that strategic retirement planning should be *accessible*, *transparent*, *and pressure-free for everyone*.

That means **no hidden costs, no product-pushing, and no one-size-fits-all solutions**. Instead, we take the time to sit down with you, get to know your goals, and build a customized strategy that fits your unique financial picture. Whether you're just starting out or nearing retirement, we're here to guide—not sell.



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